**Wolfcom Potential Reseller/Distributor Questionnaire Application**

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| --- | --- |
| Full Name:  Title: | Email:  Phone: |
| Company Name:  Website: | Address:  Country: |

**WE DO NOT ANSWER ANY QUESTIONS ON BIDS OR TENDERS UNTIL YOU HAVE BECOME AN AUTHORIZED CHANNEL PARTNER. THE PROCESS TO BECOME AN AUTHORIZED CHANNEL PARTNER IS APROXIMATELY 4 TO 8 WEEKS.**

**Note\* Incomplete submissions will be rejected.**

**Thank you for your Interest in becoming an Authorized Reseller or Exclusive Distributor for WOLFCOM®. Before we consider you as a potential sales channel partner, we would like to know more about your company and its ability to successfully sell and support our products. Please answer the questions below and send back to us. This does not authorize you to be an authorized channel partner.**

1. Please describe your business.

2. How long has your company been in business?

3. What is your average annual sales revenue?

4. How many employees do you have?

5. How many salespeople do you have? Are they in-house or do they work remotely?

6. Please describe your knowledge of the Police body camera market.

7. How many police agencies are your current customers?

8. What types of product have they purchased from you?

9. How long have you been marketing body cameras to Law Enforcement?

10. Please describe in detail your sales strategy for our WOLFCOM Body cameras?

11. Do you have staff on hand to provide technical support? If so, how many?

**Please choose one and mark with an X:**

1. **I am a company and I want to be an Authorized Reseller of WOLFCOM Products.** I understand that I must make an Immediate initial purchase of $5000 USD and purchase a minimum order of $25,000 USD per year. \_\_\_\_\_
2. **I want to become a Distributor and have exclusivity for my country**. I understand that I must make an immediate initial purchase of $10,000 and purchase a minimum of $100,000 USD per year. \_\_\_\_

**Please email back your response to Contact@WolfcomGlobal.com**